



FINTRADE SECURITIES CORPORATION LTD

INTEGRITY | TRUST | STABILITY

Licensed & Regulated by -
Labuan Financial Services
Authority (LFSA)
License # SL/24/0029
Registration # LL20689

FSCL has professional indemnity (PI)
insurance coverage for up to USD
1,000,000.00 by AXA XL Insurance
under policy no. SG00015938EO24A



FINTRADE SECURITIES CORPORATION LTD

Fintrade Securities Corporation Ltd (FSCL), we blend decades of expertise with relentless passion to deliver top financial consulting services. As one of the leading consulting companies, we specialize in investment advisory and business advisory services, ensuring our clients achieve superior, successful outcomes.

Licensed & Trusted

Regulated by the Labuan Financial Services Authority (LFSA) in Malaysia, FSCL operates as a premier financial investment advisor. We cater to discerning clients, including banks, financial institutions, and global investors, offering tailored solutions for their financial and investment needs.

INDUSTRY LEADING FINANCIAL SERVICES

- **Trusted and Renowned -**

Recognized as a leading provider of business advisory services, we consistently deliver dependable financial guidance to clients across the globe. Our reputation is built on results and long-standing trust.

- **Expertise You Can Rely On –**

Our team, regarded as some of the best financial advisors in the industry, is always available to support clients with questions, concerns, or custom strategies that suit their individual financial goals.

ABOUT FSCL

Fintrade Securities Corporation Ltd (FSCL) has a close working relationship with Fintrade Tech Solutions Limited, also known as Fintrade Financial (FTSL), based in Auckland, New Zealand. The two firms share common leadership and values, which strengthens our ability to provide reliable support in both local and international markets.

FTSL is officially listed as a Financial Service Provider (FSP) on New Zealand's Financial Service Provider Register (FSPR) and holds a Financial Advice Provider (FAP) – Class 2 license from the Financial Markets Authority (FMA). The firm specializes in investment advisory and insurance-related services. All advisors under FTSL are certified at Level 5, meeting standards not only in New Zealand but also those recognized in Malaysia.

At FSCL, we're not just about compliance, we're about protecting our clients and offering peace of mind. Our clients benefit from professional financial advisor expertise and a USD 1 million Professional Indemnity Insurance policy from AXA XL Insurance, in full accordance with the Labuan Financial Services Authority's regulations.

As one of the emerging business consulting firms providing reliable advisory investment services, we aim to create long-lasting partnerships built on trust, sound advice, and top-tier support. We believe that strong relationships, backed by ethical practices and personalized solutions, are what define our long-term success.

OUR COMMITMENT

FSCL stands as a one-stop provider for investment advisory and financial consulting services, bridging the gap between clients, banks, and financial institutions. Our role extends beyond just being an advisor to clients worldwide. We also provide support to banks and financial institutions, offering expert guidance in managing their financial operations. With advanced technology, FSCL can advise both clients and financial institutions on the complexities of investment risk, using intricate matrices tailored to their needs.

Our ability to evaluate futures and options instruments, including swaps, offers tremendous value to top-rated financial advisors, empowering them to make sound investment decisions. In addition to that, FSCL plays a vital role in advisory investment services for organizations, introducing them to various financial solutions, from trade finance to creating financial products for specific investment needs.

Leveraging our connections, FSCL brings unique insights to top consulting companies across the globe, offering advice and expertise in areas like business advisory services and financial instruments. Our worldwide network ensures that clients can access valuable guidance, especially when it comes to trade credit and financial instruments, thanks to our partnerships with top financial consulting firms and financial services consulting companies.

FSCL's strong relationships with banks and financial institutions worldwide, particularly in Malaysia, give us the edge to offer forex trade advisory and connect clients with top-tier forex trade brokers, ensuring they stay ahead in the ever-evolving financial landscape.

EXPERIENCED FINANCIAL PROFESSIONALS

Backed by a legacy of excellence, the skilled team at Fintrade Securities Corporation Ltd brings deep knowledge of current practices in today's fast-evolving financial markets. As part of our financial consulting services, our professionals are trained to anticipate and reduce unnecessary risks so that our clients remain protected from market uncertainty.

A qualified financial investment advisor must understand more than just numbers, they must connect with a client's specific goals, financial preferences, and most importantly, their risk tolerance. At FSCL, our team uses this insight to help manage investments, securities, and other instruments in a way that aligns with both the client's risk profile and long-term return goals.

As one of the emerging names among business consulting firms, we serve a diverse group of clients and stakeholders. Our experienced team is always available to assist, guide, and support clients with any financial concerns.

We invest meaningful time in understanding each individual's unique financial journey, whether that means wealth preservation, growth, or strategic transition. Through this tailored approach, we build enduring partnerships rooted in integrity, consistency, and trust.

By offering bespoke solutions through our business advisory services, we ensure every financial plan is flexible and personalized to fit each client's needs. This is what sets FSCL apart from many other consulting firms in the market today.

OUR EXPERTISE

SECURITIES & INVESTMENT ADVISORY

- We help manage and strengthen counterparty relationships with banks and financial institutions, ensuring smoother operations and trust across all dealings.
- Our firm facilitates securities and investment tie-ups with banks and financial institutions, aiming to maximize client value through strategic alliances.
- We provide expert guidance in advisory investment services, including setting up custodial and clearing arrangements to protect and streamline financial operations.
- Our team offers price optimization and financial consulting services for both OTC and exchange-traded products, covering swaps, options, and other derivatives

BUSINESS ADVISORY

- We work closely with businesses of all sizes, whether corporate, SMEs, or individuals, to support them in their unique advisory needs and long-term planning.
- Our team provides tailored financial consulting services and business consulting firm services to global securities and investment companies, helping them navigate complex financial environments.
- We also assist banks and financial institutions with structuring, process optimization, and financial planning when launching new products or expanding into fresh business lines.

FINANCIAL ADVISORY & CONSULTING

- We offer hands-on banking and financial advisory services to support investment and securities-focused businesses. Our goal is to help them make better financial decisions and stay ahead in today's competitive markets.
- Whether you're working with traditional or alternative assets, we create flexible pricing models for various investment and securities instruments, tailored to global market standards.
- Our team provides clear, strategic financial advice to banks and financial institutions, helping them align operations with long-term goals while staying financially sound.
- We also guide investment and securities banks through all stages of their financial planning, drawing on proven approaches used by top financial consulting firms
- Through our trade credit advisory, we assist companies in shaping strong corporate financial strategies, particularly those in the investment and securities space. We apply insights from top consulting companies to deliver results that matter.

BANKING & FINANCE TECHNOLOGY

- We help businesses set up custom-built software and accounting tools that handle securities as well as forex trade activity. These systems are designed to make financial tracking easier and more reliable.
- Need up-to-date numbers? We pull in live pricing for global stocks, bonds, futures, and options, so you always know what's happening across the board.
- Our feed systems use smart algorithms to calculate and update securities pricing in real time, reducing the chances of error or delay.
- Whether it's traded on or off an exchange, we automate the full lifecycle of global financial instruments. That means less manual work, more speed, and fewer mistakes.
- We also build pricing tech for OTC markets, working alongside forex trade brokers to keep things accurate even when markets shift quickly.
- For credit instruments, our tools cover both pricing and risk handling, so companies can act fast when conditions change.
- And when it comes to protecting assets, we offer simple but effective risk-reduction strategies that help you stay steady even when the market doesn't.

INTRODUCTION & INTERMEDIATION

- We work with forex trade brokers and professionals in securities to help them get connected with major global institutions. These aren't just surface-level intros, they're the kind that lead to real deals.
- Need an inroad with financial consulting services or banks and financial institutions overseas? We've got strong relationships and can open those doors fast.
- After introductions, we don't just walk away. We help manage, negotiate, and maintain these connections, keeping communication smooth between clients and banks, and making sure things keep moving forward.
- For companies in the investment advisory space, we offer general introduction services that focus on making meaningful, long-term connections, not just ticking a box.
- We also help introduce banks and financial institutions to clients who are actively seeking recommended financial advisors and professional financial advisor services, creating partnerships that work.

ACCOUNTING & ADMINISTRATION ADVISORY

- We handle complex forex trade accounting and back-office tasks for businesses working across global markets. From transactions to reporting, we make sure everything lines up.
- Our team acts as a financial investment advisor for clients dealing with trade credit instruments, offering support on both the strategy and accounting sides.
- We dig into past and present financial data to provide clear analysis and calculations that help businesses make smarter decisions.
- Need help with safekeeping and processing? Our team handles custodial administration backed by insights from business advisory services, keeping your records accurate and up to date.
- For fund managers and investment teams, we create full accounting structures supported by our business consulting firm services, making financial flows more organized and transparent.
- When it comes to assessing credit and managing exposure, we rely on proven techniques from financial consulting services to reduce risk and support better planning.

Consultancy and Advisory Services to Financial Institutions

Outfitted with a highly experienced and accomplished team, FSCL plays a pivotal role in delivering strategic and tailored advisory services, particularly to financial institutions and banks in Labuan and other region. With a strong focus on understanding the individual goals, challenges, and operating environments of each client, FSCL's team is dedicated to providing bespoke services that enhance the performance and sustainability of financial institutions. The firm's management team brings together a unique and diverse blend of expertise spanning various critical areas, including banking, investment strategies, financial management, risk mitigation, and regulatory compliance. With deep market knowledge and a proactive approach to identifying emerging trends, FSCL's team consistently delivers innovative and effective solutions to its clients.

This wealth of experience, coupled with in-depth market intelligence, has empowered FSCL to forge long-lasting relationships with financial institutions worldwide. The firm's diverse client base spans across different markets, regulatory environments, and business models, enabling FSCL to offer specialized insights into a wide array of financial services. FSCL's consultants work hand-in-hand with clients, offering solutions tailored to each institution's unique objectives, from market entry strategies to advanced financial instruments, ensuring that every service provided is aligned with the latest industry standards and regulatory requirements.

As a result, FSCL is strategically positioned to offer a wide range of consultancy and advisory services to financial institutions globally. Whether assisting clients with navigating complex regulatory frameworks, implementing innovative financial products or expanding into new markets, FSCL's expertise ensures its clients are equipped with the necessary tools and insights to succeed. The firm's exceptional ability to balance technical proficiency with practical solutions has made it a trusted advisor in the financial services sector, helping institutions tackle both present challenges and future growth opportunities.

FSCL's track record of successfully supporting investments banks in Labuan in the dynamic, fast-evolving global financial market is a testament to the company's ability to continuously adapt and provide impactful advice. By staying ahead of market trends and constantly refining its approach, FSCL has established itself as a leader in financial advisory, consistently delivering results that drive long-term success for its clients across the globe.

GET IN TOUCH



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